



VRTL
— SPACE —

Accelerating leading enterprise no-code platform's entry into U.S. Federal Market by optimizing preparation for FedRAMP Authorization.

OVERVIEW

A leading enterprise no-code platform is gearing up for entry into the U.S. Federal Market. One critical step is to obtain FedRAMP Authorization for the platform. FedRAMP is a U.S. government wide program that provides a standardized approach to security and risk assessment for cloud technologies and federal agencies. It is a critical foundation for any cloud-based software vendor to begin offering their services to the U.S. Federal Government. VRTL Space was able to help the platform vendor significantly increase efficiency, reduce cost and rework, and accurately implement and document all required security controls in preparation for the independent third-party assessment.

CHALLENGE

For this leading enterprise no-code platform to gain access to the over \$58 billion of the U.S. Federal civilian information technology market, it must be able to demonstrate through a third-party assessment that their platform meets all security, compliance, and risk management requirements established by the U.S. Federal Government. This authorization process is known as FedRAMP. The FedRAMP process is conceptually simple but stringent and complex in practice. While the in-house technical skill of the company is sufficient, they lacked the experience and expertise to optimally navigate the FedRAMP process end-to-end to meet the company's growth targets and maintain competitive advantage.



SOLUTION

VRTL Space provided both management consulting and technical engineering services leveraging its VRTL FedRAMP Accelerator Framework. This framework enables the company to holistically align people, process, and technology to fully prepare for the third-party independent assessment. The VRTL FedRAMP Accelerator Framework focuses on:



Rapid assessment of the current state to establish an actionable plan with optimized timelines.



Alignment of platform architecture to security controls, ensuring the platform's architecture components are implemented based on proven and verifiable practices.



Catalog, document, and implementation of compensating and mitigating controls that minimize risk, improve resilience, and meet assessment requirements.



Transition in-house team to DevSecOps approach by bridging traditional divisions between development, operations, and security teams and leverage automation to ensure fast, reliable, and repeatable delivery.

RESULTS



42% Timeline Acceleration.



171% Increase in Work Efficiency.



47% Cost Savings to Provider.

VRTL Space was able to help the platform provider accelerate their initial FedRAMP timeline by nearly 42% and successfully achieve "FedRAMP in Process" designation. This acceleration will enable the platform provider to maintain and strengthen their competitive advantage, reduce time to value, and provide desired capabilities to the federal government. This will help agencies modernize their ability to deliver digital services to the tax payers.

